



Meeting Schedule

Master Mind Meetings

10am to 11am

Location: 433 Via Corta
Palos Verdes Estates

Month	Date	Topic	Speaker
January	1/13/2010	Tax Tips for Top Producers	TBA
February	2/10/2010	Short Sales	Tony Martinez
March	3/10/2010	Income Property	Courtney Self

Agent Success Series

10am to 11am

Location: 433 Via Corta
Palos Verdes Estates

Month	Date	Day	Topic	Instructor
January	1/05/2010	Tuesday	Self Marketing	Courtney Self
	1/19/2010	Tuesday	Contracts I (Basic)	Lauren Cotner
	1/20/2010	Wednesday	Contracts I (Short Sale/REO)	Lauren Cotner
February	2/02/2010	Tuesday	Holding Successful Open House	Courtney Self
	2/16/2009	Tuesday	Contracts 2 (Basic Listings)	Landy Oakes
	2/17/2010	Wednesday	Contracts 2 (Short Sale)	Lauren Cotner
March	3/02/2010	Tuesday	Scripts	George Fotion
	3/16/2010	Tuesday	Contracts 3 (Lease)	Landy Oakes
April	4/06/2010	Tuesday	Sphere of Influence	Courtney Self
	4/20/2010	Tuesday	Contracts 4 (Contingencies/Remove)	George Fotion
May	5/04/2010	Tuesday	CMA	TBA
	5/18/2010	Tuesday	Farm & Systems	TBA

Caravans

Tuesdays – Peninsula properties 11am to 2pm

Thursdays – Torrance and Beach Cities 12pm to 2pm